#### Health Coach Orientation



#### **BILLIONS PER YEAR**





2 out 3 adults overweight or obese



# 

#### OUT OF BALANCE



- Sugar
- Salt
- Fats

- Alcohol
- Tobacco
- Fast Food

#### **Optimum Nutrition**

- Protein
- Minerals
- Fiber

- Amino acids
- VitaminsComplex carbs
  - Phytonutrients
    - Water

**Deficiencies** 

### the solution is health coaching

#### **Global Nutrition Philosophy**







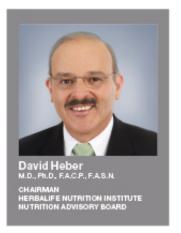
### #1 NUTRITION COMPANY WORLDWIDE

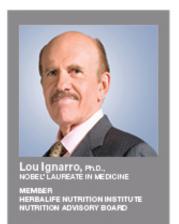




#### SCIENTIFIC LEADERSHIP



















A world-renowned team

# **OVER 120**

Sponsored Athletes







40

Sponsored Teams





<u> 18</u>

Sponsored Events





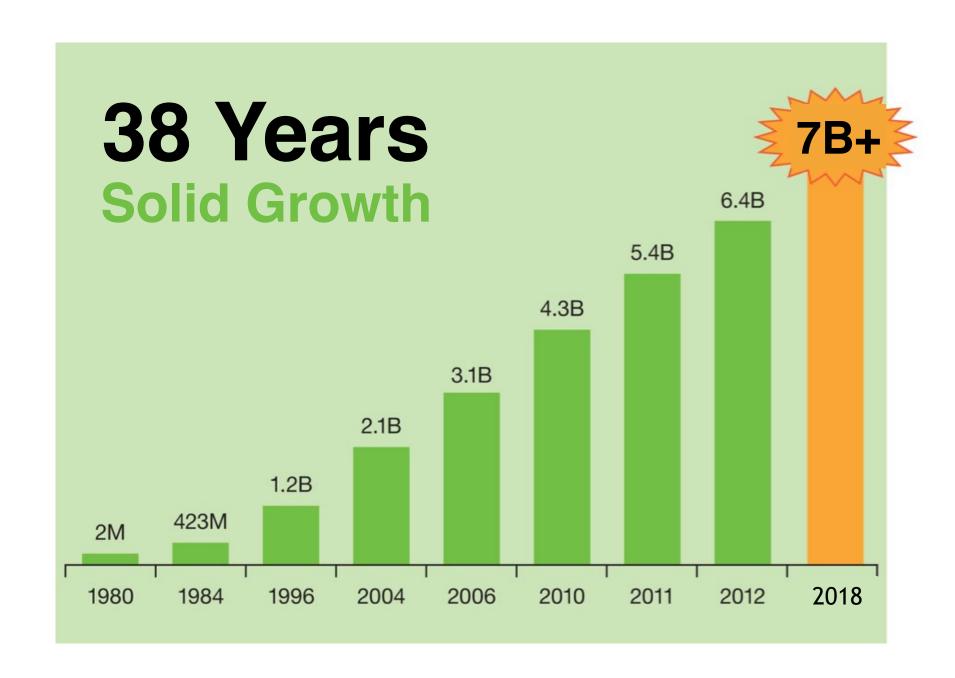








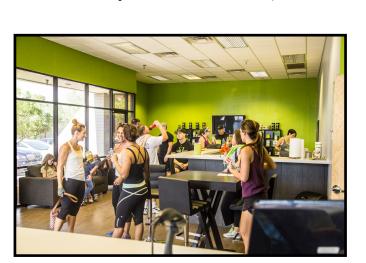
Operating over 90 countries, Herbalife has millions of customers and more than 8,000 employees worldwide.



#### **How we attract clients - Nutrition Clubs**



**Powered Up Nutrition - Phoenix, AZ** 



**Airpark Nutrition - Scottsdale, AZ** 



**TriLife Nutrition - Eagle, ID** 



**Nourish - S.E. Boise** 

#### **What is a Nutrition Club?**

**Healthy Fast Food** 

Office for Health & Nutrition Coaches

**Marketing Tool** 

**Fun & Supportive Environment** 

**Host Healthy Active Lifestyle Events & WLC** 

#### **How we attract clients - Fitness**







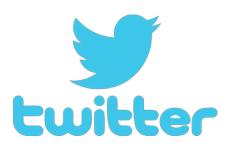
#### **How we attract clients - Social Media**











#### How we make money



Retail Sales: 25-50% Profit

Formula 1 - 30 Meals



\$40+t/s Retail \$10 - \$20 Profit Nutrition Club
Tea Bomb & Shake Combo



\$11 <u>\$5.50 Profit</u>

You can have as many retail customers as you want!

#### How we make money



Wholesale Sales: 10-30% Profit



Preferred Members
Direct Ship to Clients Home

\$200 Monthly Order

\$20 -\$60 Profit

You can have as many P.M.s as you want! Goal is lifelong customers.

#### How we make money

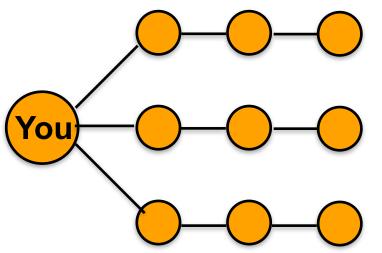


Royalties & Bonusus: 5-12%



Build a Team of Distributors Worldwide

**Example - 9 Team Members** 



$$2,500 \times 9 = 22,500 \text{ Volume}$$
  
 $7\% = $1,575$ 

You can have as many Distributors as you want!

#### **HEALTH COACH STORIES**

### GREAT PRODUCTS! GREAT OPPORTUNITY!



#### Your past doesn't determine your future!

- In business over 3 decades
- Open in over 90 countries
- \$7+ billion retail sales in 2016
- #1 Nutrition Company Worldwide

#### YOUR NEXT STEP... GET REGISTERED AND START YOUR ONLINE TRAINING





Herbalife provides the Gold Standard in consumer protection.

#### The Gold Standard Guarantees include:

- Low Start-up Costs
- Money-Back Guarantee
- All Training Provided



## Welcome to Herbalife!

