

How to set up your KEYBOARD more efficiency!

ANDROID: Download app TEXPAND
IPHONE: Download app WORDBOARD

Using these KEYBOARD TOOLS you will have a minimum of these one tap access to using them -
Watch the video on HOW to set it up!

Do not message the type that is in Red

1. PM EXPLANATION
2. How to sign up as a PM
3. What to order in order of importance
4. Happy Birthday
5. RESPONSE TO POLL or someone inquires WHAT IS HERBALIFE (see Troubleshooting doc)
6. Hashtags (see Hashtag DOC = list off 15-20 hashtags that are in line with your top 5)
7. URL link to Goals sheet in Bio (You add this once you've created it, see video in phase 1 doc)
8. When you comment to engage after doing the FOLLOW/LIKE/ENGAGE (see below)
9. When someone follows you back instantly send them a DM "Thank YOU for the follow!!"
10. Initial Social Media Training call link (added 3/22)
11. IF I, WOULD YOU (response to someone taking your POLL see below)
12. Goals Sheet (master copy for FILL IN THE BLANKS)

PM Explanation:

(insert a short sentence about you that's in red!)

My husband Tim & I found Herbalife 5 years ago and it's changed our life in so many ways! ☐
I know i can help you. Doing this has helped me lose 43lbs pounds now & keep it off for over 4yrs.

Basically it shakes that we use to incorporate into a meal plan and for weight loss we have you do two shakes a day with other snacks and meals. When you get started with Herbalife I'm allowed to coach you, you would get set up as a member.

How it works is you would register as a member which would provide you with a discount.
You would start by purchasing \$35 Preferred Member Pack which is the fee. It's like a Costco membership where you pay the fee and get the discount on the store. You pay the \$35 one time.
By purchasing the member pack it will generate an Herbalife Member Client ID that will allow you to purchase your products at 20% off.

It's like a reward system. There are points attached to everything you purchase. So as your points accumulate your discount can increase with an opportunity to reach 40%. Then you would log in to order your products at your discount according to your budget.

The cheapest program you can start with is our shake flavor and it would be about \$30
Give or take taxes n shipping which makes it \$1.00 per a shake.

I would love to help you reach your goals.

When you register as a member and buy the products you're going to get me as a coach, our group chat for support, grocery list, snack ideas, and I'm gonna be here to help you the entire way. Does that sound like something you want to do?

How to sign up as a PM:

How to become a Preferred Member!

Here is how you get started!

1. Go to www.myherbalife.com
2. Under JOIN HERBALIFE click Apply Online: as a preferred member
3. Sponsor ID #XXXXXXXX
4. First 3 letters of my last name XXX
5. Complete set up
6. Be sure to Write down new log in and pin / password
7. Once complete sign back into myHerbalife .com

•Send me a message with your new client ID and I'll send ya over How to Order In Order of Importance so we can get you ordered ASAP!!!

What to order in order of importance

BEFORE YOU CHECK OUT PLZ SEND ME A PIC OF WHAT YOU HAVE IN YOUR CART! THIS IS SUPER IMPORTANT!

Please add to the cart according to your budget! Ask questions!

•Go to shop = then healthy weight = then protein meal shakes

-Select a formula 1 flavor

One F1 will last 2 weeks doing 2 shakes a day

{2 scoops healthy meal w/ 8-10oz unsweetened soy milk}

•Then go back to healthy weight then protein powder booster

-select vanilla protein drink mix (PDM) 840g this is a 30 day supply doing 1 scoop into 2 shakes a day

{This will allow you to only need water n ice for your shakes - this is Preferred}

•Then go back to healthy weight

= Then to herbal teas

-select a herbal tea Concentrate flavor my favorite is Raspberry & Tea & Cranberry aloe!

{This will boost your metabolism, burn fat and give you energy}

Like I said before if you don't want to do the tea do the total control tablets.

•Then go back to Shop then specialized nutrition then Digestive health

-select a herbal ALOE Concentrate-I love mango flavor

{This will help the tea taste amazing and help with bloating, indigestion, heartburn, acid reflux, keep your tummy feeling flat and your digestive system}

-Optional Enhancers-

•Total Control tablets: This is the TEA in a tablet form

•Cell u loss tablets: helps removal of water weight & cellulite

•Beverage Mix: great for on the go snack protein juice!

•Prolessa Duo: it's a fat burner that will eat at your tummy / hip fat.

•High protein iced coffee: can be used as part of a snack or when you need a boost!

As always! Ask questions!

Happy Birthday:

(Must send a Private message not on timeline on Facebook)

Happy Happy Birthday to YOU!!! Hope you get spoiled like crazy and do something fun! Happy Birthday!

Comment to engage:

Create a few typical comments you will leave on a picture of someone you just started following compliments to gain followers and asking for follow

Example: So cute! Love your page! #F4F ?

Example: I miss my kids that age! #F4F ?

Example: Love Love XYZ (INSERT COMPLIMENT) Sending you all the good vibes #F4F

Initial Social Media Training link:

Did someone tell you they are interested in doing what you do? Have them watch this video and then right away message them and ask WHAT WAS YOUR FAVORITE PART?!

The goal is to have this person be a PM first and then add them to the phase 1 chat if they say YES i want to do this.

Save the links in a folder called "links"

Here is the initial Social Media Training 1hr training : <https://youtu.be/HDm3-DLxBOg>

Here is the link to the phase 1 chat! <https://t.me/joinchat/FTTtKxcq1rY6gaadzRZ5g> (READ BELOW!)

****BE SURE THIS PERSON IS 100% ON BORED WITH HERBALIFE AND WANTS TO GROW A BUSINESS BEFORE ADDING THEM TO THIS CHAT! ONCE YOU ADD THEM WELCOME THEM AND SHARE THEIR STORY HOW THEY BECAME INTERESTED IN THE BIZ. DO NOT JUST DROP PEOPLE INTO THIS PRIVATE CHAT!**

When someone asks WHAT IS Herbalife, How does it work, how much does it cost, can i do it while pregnant, nursing, etc etc doesn't matter what the question is to you....?

Always Answer: Im excited to help you and chat with you! Tell me a little about you? What are you looking to accomplish?

FEEL, FELT, FOUND (watch the video in Step #9 in 24healthhub)

I've been there babe I know how you feel, I felt the same way. What i found was someone as a coach / mentor just tell me what to do, guide me along the way. Changed everything!

(After FEEL FELT FOUND when they say YES

I will send ya next steps...send over the PM EXPLANATION)

IF I WOULD YOU:

Did you get a Response to Poll ?

EXAMPLE #1

Hey! Saw you took my poll in my story about XYZ (insert whatever they responded in regards to)!

I'm excited to chat with you! How I get to know people is by having them fill out my Goals Sheet! If I send it to you would you fill it out today ?

EXAMPLE #2

Hey I saw you took my poll wanting more info about our business opportunity! If i send you a video explaining more about what I do, would you be able to watch it today?

Either send the Inital Social Media Link (look in your "links folder", or you can ask Shelley or Eve to send you their Youtube video explaining the company.

EXAMPLE #3

Hey! Saw you took my poll in my story about XYZ (insert whatever they responded in regards to)!
Tell me a little about you? What are your goals? What are you looking for?

Goals Sheet (master copy for FILL IN THE BLANKS)

- Fill in blanks below - with a short summary next to each question so you can review it with the client in a voice message & send the PM EXPLANATION ...
- Once filled out take a screenshot of it and paste it in the text message to the client so you and them both have a copy for future reference + to review it with them
- GOALS SHEET-
- NAME:
- Todays DATE :
- CITY STATE: :
- HEALTH GOALS :
- ENERGY LEVEL:
- DO YOU EXERCISE:
- TELL ME ABOUT YOU:
- WHAT HAVE YOU TRIED PREVIOUSLY?
- CURRENT EATING HABITS:
- EVENTS COMING UP:
- HEALTH CONCERNS:
- HEIGHT & CURRENT WEIGHT:
- GOAL WEIGHT:
- EVER DONE HL BEFORE:
- Explain:
- WHY ARE YOU EXCITED FOR ME TO COACH YOU:
- INTERESTED IN PART TIME INCOME (BIZ OPPORTUNITY):

How to respond to when people ask “What is included in the Challenge”?

I would love to give you more info! Tell me more about what your goals are?

You will gear the challenge info to support what they want. (lose weight, gain, or more energy)